

Our Ref: WUC 076 (2020) 11 Jan 2021

All Tenderers

REQUEST FOR QUALIFICATION - PUBLIC PRIVATE PARTNERSHIP (PPP) PROJECT GLEN VALLEY WASTEWATER RECLAMATION PLANT FOR POTABLE USE, PIPELINE AND UPGRADING THE EXISTING GLEN VALLEY WASTEWATER TREATMENT PLANT
PROJECT - TENDER No. WUC 076 (2020)

## **ADDENDUM No. 4**

The tenderer must note and take into account the amendments and/or additions to the Tender Documents contained in the addendum. This addendum shall form an integral part of the tender submission and should be returned with the tender submission.

## **RESPONSE TO QUERIES / CLARIFICATION**

Query No.	Document Reference	Queries and Request for clarification	Response/ Clarification details
1.		The REQUEST FOR QUALIFICATION tender is only for this stage, and after selecting (one winner or short list of winners) the next stage will be direct negotiations with the customer without a tender procedure – please confirm.	Prequalified Bidders will be invited to participate in subsequent stage of the Bid Process, which will involve the submission of a technical and financial proposal.  The next stage will not involve direct negotiations.
2.		In the attached document pages 2,4 and 5 indicate the IFC's involvement as a tender or project consulting service provider:  1. Are there specific IFC conditions to pass this stage?  2. Does the IFC fund the project execution or part of it?	There are no IFC-specific conditions. IFC is the transaction advisor of Water Utilities Corporation (WUC).     It is possible that IFC Investments arm may consider financing the winning bidder in this Project, if approached by them. Kindly note that, since IFC may have different roles in this transaction (i.e. provider of transaction advisory services and financier of the winning bidder) IFC has implemented measures to manage and mitigate actual or potential conflicts of interest, for the duration of the transaction.

Query No.	Document Reference	Queries and Request for clarification	Response/ Clarification details
3.		Public Private Partnership (PPP) Project: please explain what is the responsibility of the government part.	WUC is fully owned by the Government of Botswana. The Government does not have specific responsibilities in the project, other than those defined by Law.
4.		WUC intends to engage a PPP private partner for the operation, management and maintenance of the Existing Glen Valley Wastewater Treatment Plant and development of a Reclamation Plant and transfer pipeline under a Design Build Finance Operate and Maintenance Contract (the DBFOM Contract). The scope of the project includes:  (i) Design, finance, rehabilitate, operate, and transfer of the existing Glen Valley Wastewater Treatment Plant with capacity of 90 ML/d.  (ii) Design, finance, build, operate, transfer of a greenfield tertiary treatment plant (Reclamation Plant) with a capacity of 50 ML/d to be constructed in two stages: (a) initially, it shall have a capacity of 25 ML/d; and (b) an additional capacity expansion of 25 ML/d at a later stage (exact timing will be defined in the Concession Agreement).  1. Are the 2 facilities (existing and new) in a BOT model or Rimon will get payment against the establishment + services?  2. Who is responsible for selling the water?	1. The existing Glen Valley WWTP and the new Reuse Facilities will be rehabilitated / developed and operated under single a Design, Finance, Build, Operate and Transfer type contract (similar to a "BOT" contract).  2. The responsibility of the Concessionaire will be to treat and deliver reuse water to WUC. WUC will continue to be responsible for water supply and sanitation services to end-users, including "selling water".

5. The submission date has been moved to 18 February 2021 at 1400hrs.

All other conditions remain the same.

Yours faithfully

Ž. Mmolawa

SENIOR MANAGER - SUPPLY CHAIN

Cc: TSD